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CCC Merger Inquiry Notice No. 2 of 2020

Notice of Inquiry into Proposed Transaction involving MyBucks Banking Corporation Limited and Nedbank Malawi Limited

It is hereby notified in terms of Article 26(6) of the COMESA Competition Regulations (the "**Regulations**") that the COMESA Competition Commission (the "**Commission**"), after receiving a notification in terms of Article 24 of the Regulations involving MyBucks Banking Corporation Limited ("**MyBucks**") as the acquiring firm and Nedbank Malawi Limited ("**Nedbank Malawi**") as the target firm, intends to embark on an inquiry in terms of Article 26 of the Regulations.

In terms of the notified transaction, the parties have submitted that MyBucks intends to acquire 100% of Nedbank Malawi, having received Reserve Bank of Malawi approval. In the same process, MyBucks will also acquire all rights and obligations in respect of a subordinated loan agreement between Nedbank Limited as the lender and Nedbank Malawi as the borrower.

The parties have submitted that Nedbank Malawi currently has 11 branches in various cities in Malawi with just short of 50,000 customers, whom it services through three divisions: Retail and SME, Wholesale and Treasury.

The acquiring firm, MyBucks (formerly New Finance Bank) is a Malawian bank which is a wholly owned subsidiary of Frankfurt Stock Exchange listed fintech MyBucks SA. MyBucks has nine outlets and approximately 50,000 customers. The parties have submitted that MyBucks intends to consolidate the business of the two banks and to achieve operational efficiencies through economies of scale.

It is submitted that through the acquisition of Nedbank Malawi, MyBucks aims to boost its presence and growth trajectory in the country. The increased scale and lending capacity will allow the business to tap into the corporate client base and better service and retain existing SME clients.

The Commission will, in accordance with the provisions of the Regulations, determine among other things whether or not the merger is likely to substantially prevent or lessen competition within the Common Market. In view of this, the Commission hereby gives notice to all interested stakeholders, including competitors, suppliers and customers of the merging parties to submit written representations to the Commission with regard to the subject matter of the proposed inquiry by emailing them to: sbooluck@comesa.int. All written representations should be sent to the Commission not later than **6th February 2020**.

If you wish to seek further details and/ or clarifications on any aspect of this proposed transaction or need assistance you may get in touch with **Ms. Sandya Booluck, Senior Analyst, Mergers and Acquisitions**, on +265 (0) 1 772 466 or via email at <u>sbooluck@comesa.int</u>.

All written representations submitted to the Commission will be treated with the strictest confidentiality and will only be used for the purpose of this inquiry.